BLUE PIONEER GLOBAL TRADING

COMPLETE INVESTOR GUIDE
HOW BLUE PIONEER GLOBAL TRADING WORK?

PREPARED BY BLUE PIONEER GLOBAL TRADING COMMERCIAL FINANCE TEAM 2022

BLUE PIONEER GLOBAL TRADING

Tel.: +968 9800 1328 | Email: commercial@blueglobaltrade.com
Office No. 13, Bulding No. 669, Block 225, Way 5509, Bosher, Muscat, Sultanate of Oman.

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INTRODUCTION

This presentation will work as a complete guide into BLUE PIONEER GLOBAL TRADING Financing Models. It will definitely help all investors (clients) to have a much clearer and better picture.

If you are reading this, you have already received our first offer by now and this guide will be a complementary and supplementary information to our main offer.

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LEADING BANKS FOR BLUE PIONEER GLOBAL TRADING FUND MANAGEMENT

(NOTE : 2021-2022 TASK DISTRIBUTION OF THESE BANKS HAD BEEN SHARED IN THE MAIN OFFER)

BARCLAYS

BNP PARIBAS

UBS

LHV

solarisBank

CREDIT SUISSE

PayrNet

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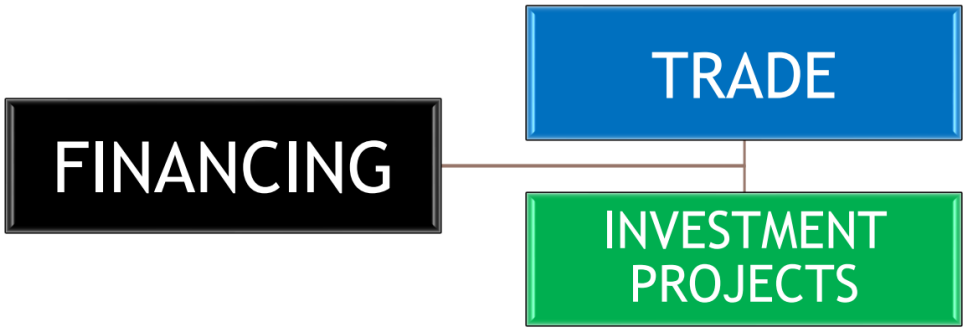
Financing can be arranged in two ways:



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BLUE PIONEER GLOBAL TRADING TRADE FINANCING MODEL

TRADE FINANCING

Example: Let's suppose that an investor (client) has had a Trade Financing Request of 1 million dollars for BLUE PIONEER GLOBAL TRADING SPC Holding. (We also suppose that the buyer and seller are ready)

Requirement 1: Existing of a profitable Trade.
Requirement 2: In order for the client to submit for a loan, he is required to have 2% of the requested loan ready as liquid.

Question: What is this 2% for?
Answer : It is for Bank legal loan costs, fees etc. and loan risk insurance cost.

Question: Is this 2% transferred to BLUE PIONEER GLOBAL TRADING SPC bank account?
Answer: No, it will be transferred directly to the Barclays Bank's Escrow Account.

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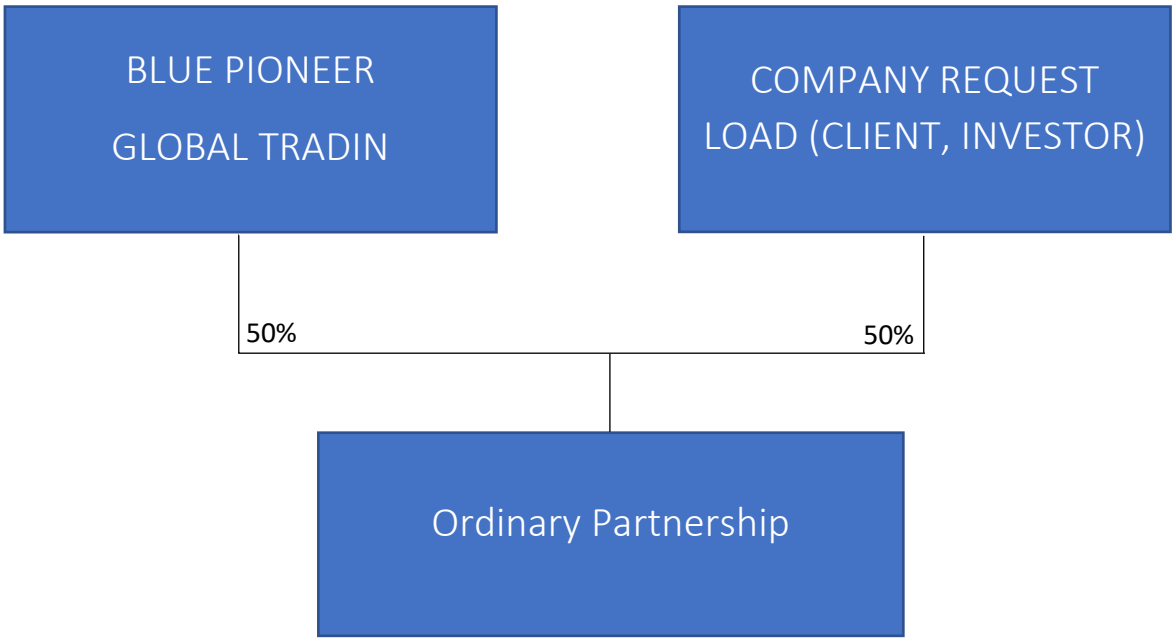
BLUE PIONEER GLOBAL TRADING & CLIENT (INVESTOR)'s Ordinary Partnership:

There will be an ordinary partnership between investor and BLUE PIONEER GLOBAL TRADING and profit sharing from the trade will be based on 50%-50%.



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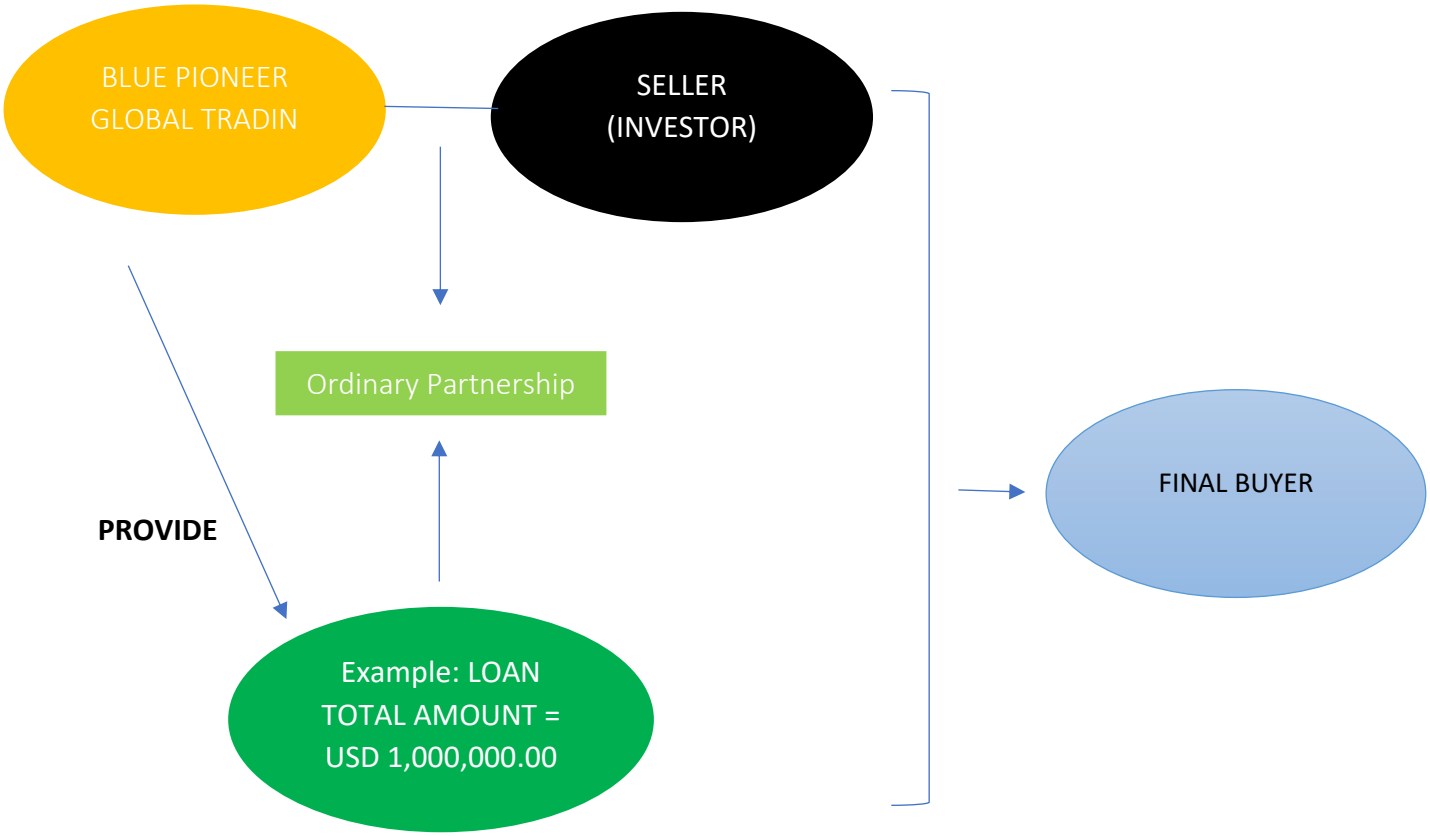
Partnership Structure



EXAMPLE: Total Loan = USD 1,000,000.00
Interest Rate = 0.99 % per Month (Calculated for Risk-less countries) = USD 9,900.00

The process duration = from 30 days, maximum 1 Year (Can be extended)

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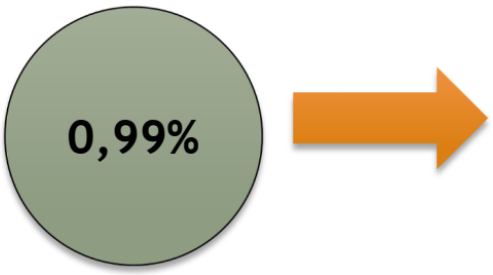
Important Notes for trade financing

- Makes sure he has 2% ready as Liquid
- Shares his trade details, related PI and SPA with BLUE PIONEER GLOBAL TRADING.



- Monthly interest for risk-less countries

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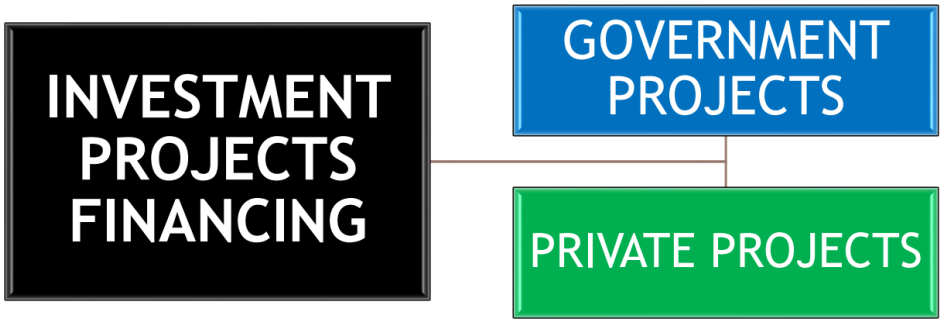
BLUE PIONEER GLOBAL TRADING SPC INVESTMENT PROJECT FINANCING MODEL



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INVESTMENT PROJECT FINANCING

Example: Let's suppose that an investor (client) has a Project Financing Request to BLUE PIONEER GLOBAL TRADING SPC Holding.

Requirement1: The client (investor) shall make sure that the project is profitable.

Requirement2: The client (investor) shall make sure that he has 2% ready as liquid for banking charges.

Requirement3: For some projects in order for the client to submit for a loan, he is required to have 10-30% (based on the project's return of investment and feasibility study) of the loan ready. (Please check page of the presentation for when 10-30% is not ready.)

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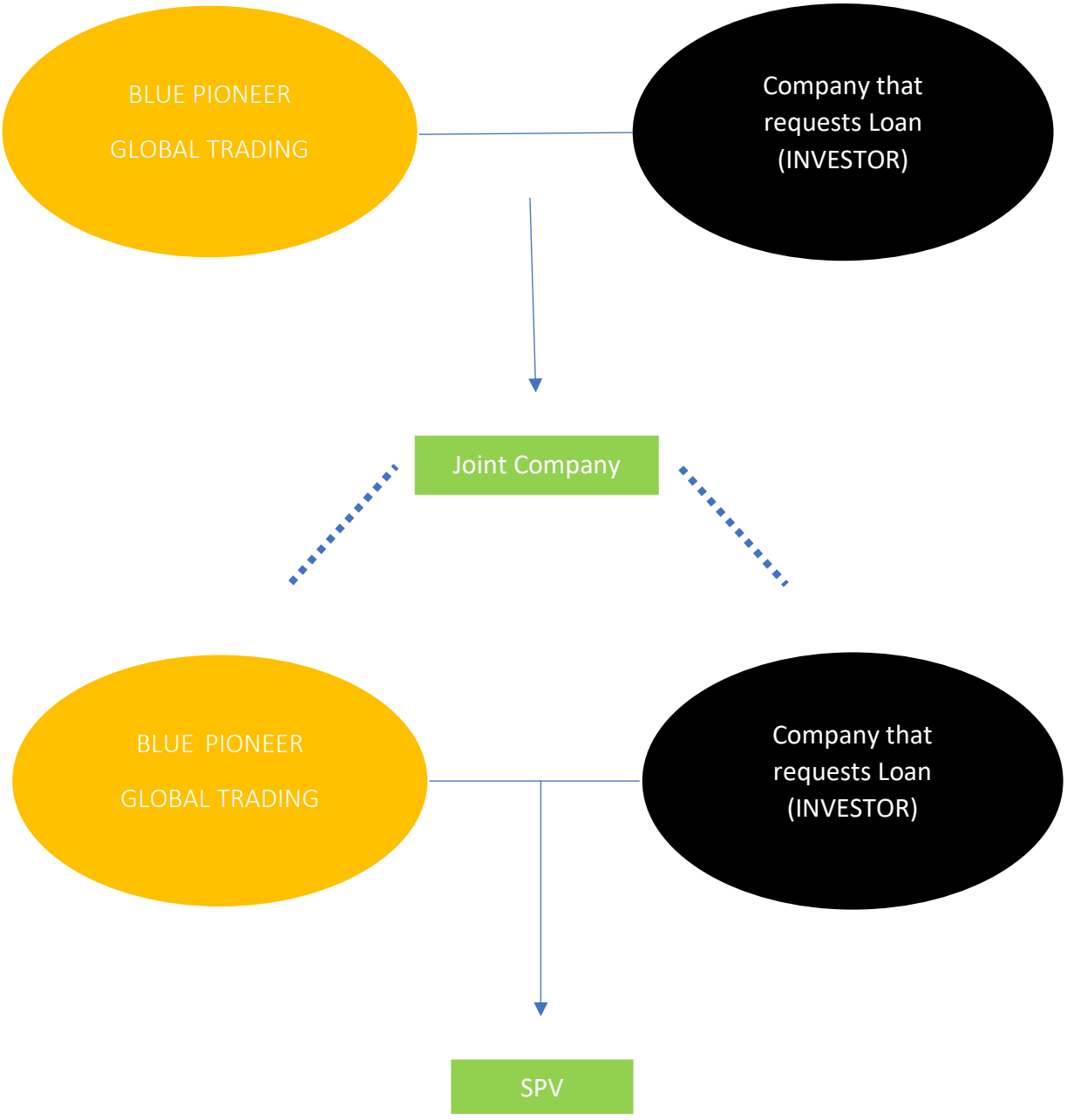
Partnership Structure In Investment Projects Financing Mode



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Important Notes Investment Projects

When a project is required for 10-30% equity and the Client (investor) accept it.

Partnership structure will be

50% BLUE PIONEER GLOBAL TRADING

/ 50% Client

This 10-30% will be blocked in client's own account. When the entire loan is transferred to the SPV's account by the Bank, the block will be removed.

When client cannot provide 10-30% liquid equity for the project, BPGT will require the client (investor) to provide only 2% as liquid

Partnership structure will be

70% BLUE PIONEER GLOBAL TRADING

/ 30% Client

The client will only provide 2% as liquid for banking charges and partnership structure changed to 70/30.

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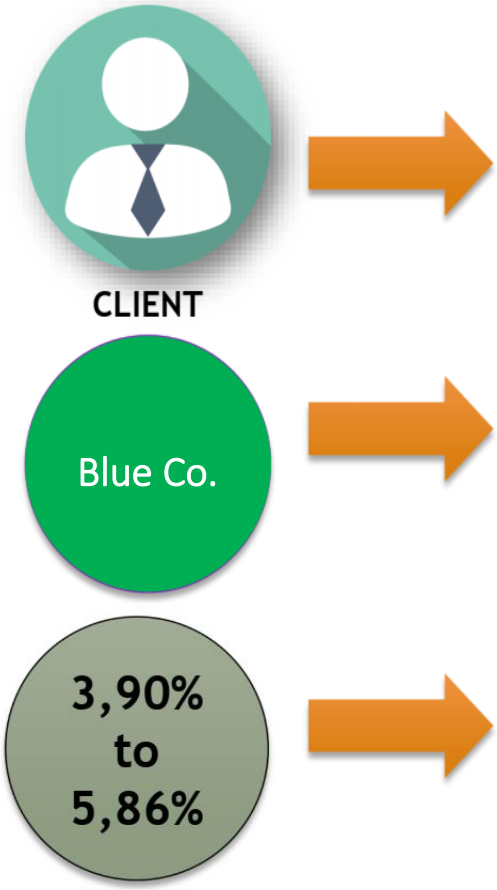
Important Notes Projects financing



- Pays attention to the **equity requirements**
- Shares all technical reports and required feasibility reports as well as summary of the project to BLUE PIONEER GLOBAL TRADING Finance Team

- Will provide 100% of the Loan based on the feasibility study.

- Yearly interest rate that will be specified based on Project and Country.

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FINAL NOTES:

Loan repayment (Trade Financing): The time taken for the purchase of the goods will be taken into account. The time will come to an end with the purchase and delivery of goods together. At the end of the period, it will be paid back in the form of monthly 0.99% interest + principal (this interest rate is calculated for risk-free countries). At the closing of the private loan agreement, the sum of the loan and interest amount will have been paid to the lender.

Loan repayment (Investment Project Financing): The duration of financing contract will be determined based on Feasibility Studies of the Project, maximum 15 years and minimum 5 years. Therefore, for the options with grace period, for example for 3-year grace period model: 3+2=5 years: for the first 3 years only paying 'interest' and for the remaining 2 years paying 'interest and yearly instalment' together; 3+7=10 years: for the first 3 years only paying 'interest' payment and for the remaining 7 years paying 'interest and yearly instalment' together; 3+12 =15: for the first 3 years only paying 'interest' and for the remaining 12 years paying 'interest and yearly instalment' together) can be offered, similar way of calculation to fill the 5,10 or 15 years can be done for models of 1 or 2 year grace period). At the end of 15th year (or 5th or 10th year, depending on the financing contract durations specified above), with closing of the Private Loan Agreement, the total of the Loan will have been paid to the lender.

NOTE: *For all modes of financing, The Guarantee of the Debt; is against COMPANY SHARE SECURITY, AS WELL AS PERSONAL SURETIES (BAILS) OF LEGAL MANAGER AND ITS PARTNERS belonging to the institutions or companies requesting financing.*

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